

REALTOR® Member Benefits



Culture

Sense of Community

- Innovative Thinking
- Community Projects
- Networking Opportunities
- Access to Affiliate Partners
- REALTOR® / Customer Centric



Education

Empower Your Career

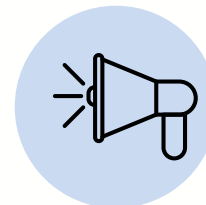
- Personal Education Advisor
- Professional Designations & Certification Offerings
- Discounted Education Offerings
- Discounted Online Education
- FREE "Own It" Series



Business

Service & Support

- Mediation & Ombudsman Services
- SentriLock Services
- GPR Broker Open/Open House Facebook Group
- Conference Room Rental
- Industry News
- Broker Resources
- Charging Station
- RIS Media Publication
- FREE Trade Show
- Free Access to VAR Forms (Skyslope)
- Discount Options Plus Health Insurance plans
- REALTOR® Store
- SentriLock reciprocity with 12 associations including CAAR & GCAAR
- MLS data sharing with CAAR, WAAR, & Richmond



Advocacy

Your Voice in Real Estate

- FREE Market Stats & Studies
- Collaborative Partnerships with County & State Legislators
- Laws and Policy Updates
- Leadership & Community involvement Opportunities
- Elevate the REALTOR® brand
- Retained the USDA RD eligibility for Warrenton and Culpeper in 2023

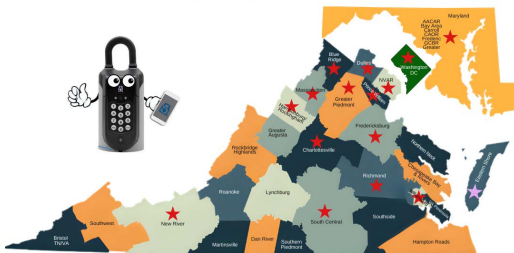


Cost Savings

Impact Your Bottom Line

- Bright/MLS savings of \$216 /annually
- FREE Educational Opportunities
- FREE VAR Legal Hot-line
- FREE Technology Helpline
- FREE Economic Summits
- FREE Forewarn Safety App.
- Breakfast or Lunch at every class

Automatic Reciprocity = 13 VA Associations
Washington DC & Maryland (if licensed there)
Partial Reciprocity = 1 VA Association



Greater Piedmont REALTORS®
Automatic reciprocity is represented by all localities with a **RED STAR**
Partial reciprocity is represented by all localities with a **PURPLE STAR**

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