

# Greater Piedmont REALTORS®

## Piedmont School of Realty

47 Garrett St., Warrenton, VA 20186  
Phone: 540.347.4866 Fax: 540.347.2459

### REALTOR® Fair Housing Certification Application

**PLEASE TYPE OR PRINT.** Complete the entire application and attach a copy of your course materials, or your application will be deemed incomplete and may not be considered.

Sole Proprietor or Business Name (DBA Name if applicable):		Contact Person (Last, First, Middle):
Street Address:	City State & Zip:	Email Address:
Work Phone:	Fax:	Other Phone:
Is this course certified to DPOR to satisfy license renewal requirements?	<input type="checkbox"/> Yes <input type="checkbox"/> No	If YES, what is the course expiration date?
What is the method of instruction?	<input type="checkbox"/> Classroom <input type="checkbox"/> Online	<input type="checkbox"/> Correspondence <input type="checkbox"/> Other distance learning
Is the instructor(s) a licensed real estate agent in VA and an active REALTOR®?	<input type="checkbox"/> Yes <input type="checkbox"/> No	If YES, what is his/her primary board membership?

***To be approved for equivalency credit, courses must satisfy these learning objectives***

1. Understand why fair housing laws were necessary by learning about the history of housing discrimination and its lasting impact.
2. Identify the laws that make housing discrimination illegal, and the actions prohibited and required by these laws in the business of real estate.
3. Know the personal characteristics that federal law protects from discrimination in housing, including race, color, religion, national origin, sex, familial status, and disability.
4. Distinguish state and local government protections that may exceed federal protections.
5. Explain what steering is and discuss strategies to avoid it.
6. Describe what reasonable accommodations and modifications for people with disabilities may be required by fair housing laws.
7. Describe best practices in fair housing marketing.
8. Identify what resources are available to provide fair housing information and assistance to clients.
9. Recognize the danger in making assumptions based on stereotypes, and the importance of allowing consumers to choose which communities/neighborhoods they want to live in.
10. Utilize interventions to interrupt implicit bias so that consumers are treated with equal concern, respect, and fairness.

**PLEASE READ CAREFULLY AND SIGN THAT YOU UNDERSTAND AND ACCEPT THIS INFORMATION.**

I, the undersigned, certify that the foregoing statement and answers are true and I have not suppressed any information that might affect the Board's decision to approve this application. I certify that the school has complied with all the requirements set forth by the National Association of REALTORS® and the Greater Piedmont REALTORS® and will continue to comply with all the requirements if certified as a REALTOR® Code of Ethics Provider & Fair Housing.

Applicant Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Please submit this application via email at educ@gprealtors.net, fax to 540-347-2459 or mail to 47 Garrett St., Warrenton, VA 20186.