

Applicant Information

All fields are required. Incomplete application will not be accepted.

Applicant Name: _____
(As you want it to appear in the program and on your award)

Firm: _____

YEARS EXPERIENCE AS A LICENSED REALTOR® _____

YEARS EXPERIENCE AS A LICENSED BROKER/MANAGER _____

AWARD OPTIONS: Please indicate your preference.

____ Certificate (no charge)

____ Award (\$40 fee) ____ Please charge my card below ____ Check enclosed)

VISA, MC, DISC _____ Exp. ____/____/____

Applicant Signature

Date

Broker Signature

Date

I, Applicant, certify that the information provided herein is true to the best of my knowledge.

I, Broker, affirm the Applicant's production volume as stated on the attached form, including verification of individual volume for a team.

Applicant Type

Check One Only

Each category details what is required to qualify in addition to the requirements below.

- All points count in each category (even if you don't meet the minimum in that section)
- All activities, except designations, must occur between January 1, 2022 and December 31, 2022 (the qualifying year) to be earned including the minimum settled transactions.
- The recipient must be an active Primary or Secondary Member of Greater Piedmont REALTORS®.

REALTOR® Honor Society

- Only Salespersons can apply for the REALTOR® Awards. (No brokers)
- The applicant must earn a minimum of 80 points and meet the minimum required points in at least 3 of the 5 applicable categories to qualify for the Honor Society.
- The minimum production required to qualify is \$3 million AND 10 settled sales transactions (no rentals)

Rookie Honor Society

- Eligible only one (1) time for this award. Must have been newly licensed (not reactivated) between January 1, 2021 and December 31, 2022.
- Must have a minimum of six (6) settled residential or land sales transactions and meet the minimum required points in at least 3 of the 5 applicable categories below to qualify for the Honor Society (rentals not included).
- Rookie Applicants can use educational credits from the time they receive their Real Estate License through the end of their first full calendar year of membership.

Broker

- Only Brokers can apply for the Broker Circle of Excellence Awards. (no Salespersons)
- The applicant must earn a minimum of 100 points and meet the minimum required points in at least 4 of the 7 categories below to qualify for Broker Honor Society.

Production Requirements

All transactions must have been settled in 2022.

REALTORS® **must** complete \$3M AND 10 settled sales transactions (no rentals)

Rookies **must** have a minimum of 6 settled residential or land sales transactions (no rentals)

Production **must** be documented by attaching the Bright MLS Agent Production Report, Bright Office Exclusives, and CAAR MLS data to this application. The applicant's name must be typed at the bottom of the report and BOTH the applicant and the applicant's broker must sign the report to attest that the volume included in the report is properly assigned to the applicant.

REALTOR® Production: \$ _____ # of Transactions: _____ = **20 pts**

Rookie Production: \$ _____ # of Transactions: _____ x 2 = _____ pts

Categories

Individual who meets the minimum HS requirements and has the highest points in this category will be

GPR SCHOLAR

(Cannot win back-to-back years)

1. Professional Development (10 pts minimum – must provide details below)	Value	Total
Certified Ethics Instructor	5 points	
Technology Courses (excludes Bright MLS)	3 points each class	
Attended Broker/Manager Retreat within past year	5 points	
List dates:		
Attended GPR Broker Meeting(s) ()	5 points each	
Non-Credit Real Estate related seminar/course/webinar* (max of 40pts)	1 point per hour	
Posting Licensing or Continuing Education Classes (reported to DPOR)	1 point per hour	
Own It! (1/19 Economic Summit (Dr.Yun); 1/28 PSA (Anderson); 2/24 SRS (Anderson); 3/24 Understanding Septic Systems (Lynn); 6/2 Economic Summit (Sturtevant/Price); 6/8 VAR & NVAR (Farley/Troiani)	5 points each class	
Instructor** List all classes	3 points each class	
Serves as a Mentor for other REALTORS®	5 points	
Total Points		

*This includes all Real Estate related courses taken that cannot be included in other categories, ie-courses given at your office, GPR classes with no credits, etc...

**Instructors earn points for a given course only when they have taught the class for GPR during the qualifying year and only if they have not been financially compensated for teaching.

List classes for Section 1 here (or attach list to application):

The individual that meets the minimum HS requirements and has the highest points in this category will be the

GPR OWN IT! LEADER

(Cannot win back-to-back years)

2. Greater Piedmont REALTORS® Involvement (16 pts minimum)	Value	Total
Awards Banquet (3/23)	6 points	
GPR Golf Tournament Player (n/a for 2022)	6 points	
GPR Golf Tournament Volunteer (n/a for 2022)	6 points	
GPR Golf Tournament Sponsor, Silent Auction/Door Prize Donor (n/a for 2022)	6 points	
Annual Meeting (9/13)	10 points	
Installation Breakfast (12/10)	6 points	
Attended Affiliate Sponsored Social (TBD)	10 points	
Attended Affiliate Trade Show (5/10)	6 points	
Participated in GPR Community Services Event (Blood Drive, Shelter Collection)	6 points each	
Participated in GPR RPAC/Legislative Events (Candidate Interviews, Day on Hill)	6 points each	
Door Prize Sponsor (excludes RPAC or golf)	6 points	
Please list events:		
Participated in GPR approved "regional" activities (Regional ethics committee, assigned to a regional/state ethics or arbitration case, Ombudsman, etc)	6 points each	
GPR Committee Involvement (may only get points as a member or chair, not both) <ul style="list-style-type: none"> Committee Member List Committee(s) _____ Committee Chair or Vice Chair List Committee(s) _____ 	7 points each	
GPR Director	10 points	
GPR Executive Committee Member	13 points	
GPR President	15 points	
Local/State Ombudsman	5 points	
Donated a RPAC Silent Auction Item	10 points each	
2022 RPAC Contributor \$30 to \$98 made through GPR*	5 points	
2022 RPAC Contributor \$99 to \$249 made through GPR*	10 points	
2022 RPAC Contributor \$250 to \$499 made through GPR*	15 points	
2022 RPAC Contributor \$500 to \$999 made through GPR*	20 points	
2022 RPAC Contributor \$1,000+ made through GPR*	30 points	
**2022 RPAC year runs 1/1/2022 to 12/31/2022		
Total Points		



5. Societies, Institutes, Councils, Memberships & Designations (15 pts minimum)	Value	Total
Received a VAR Honor Society within the last 5 years	10 points each year	
Received a GPR Award/Honor Society with in the last 5 years	5 points each year	
Current Year VAR/NAR Societies, Institutes, Councils, Memberships & Advanced Professional Designations	10 points each	
Total Institutes, Councils, Memberships & Designations/Certifications Points		

Check all that apply: (10 points each)	
Accredited Buyer Representative	Cert. Commercial Investment Member
Accredited Land Consultant	Cert. Real Estate Broker Manager
At Home with Diversity	Real Estate Negotiation Expert
Certified International Property Specialist	Certified Property Manager
Counselor of Real Estate	Short Sale/Foreclosure
Certified Residential Specialist	ePro Certification
General Accredited Appraiser	Pricing Strategy Advisor Cert.
REALTOR® Assoc. Cert. Exec	Residential Accredited Appraiser
VR® Property Management Certified	Graduate, REALTOR® Institute
VR® Broker Certification	Performance Management Network
VR® Land Institute	Senior Real Estate Specialist
Society of Industrial and Office REALTORS®	NAR Green Designation
Military Relocation Professional	Seller Representative Specialist
Resort & Second Home Property Specialist	Broker Price Opinion Resource
Certified Real Estate Team Specialist	C2EX
Fairhaven	

REALTORS® & Rookie Applicants Total Points Calculation

REALTOR® of the Year Calculation: REALTOR® Applicants with the MOST TOTAL points (minus production points) AND with a minimum production of \$6MM. Cannot have won this award in the previous 2 years.

Rookie of the Year Calculation: Rookie Applicants with the MOST TOTAL points.

Category:

1. Production
2. Professional Development
3. Greater Piedmont REALTORS® Involvement
4. Service/Civic Activity
5. State & National Association Activity
6. Societies, Institutes, Councils, Memberships & Designations

Points:

Total Category Points: _____

Broker Applicants Continue here

6. BROKERS Activities (30 pts minimum)	Value	Total
Mentoring & Motivation		
# of Agents in Office _____		
Sets goals with agents of your firm	5 points	
Specialized training/speakers brought to your firm	5 points for each event/speaker	
<ul style="list-style-type: none"> Please list all _____ _____ _____ 		

If you are not sure what agents in your office participated in the below activities, please leave blank and the GPR staff will fill out on your behalf.

For the following, please use the described criteria below:
Points based upon formula.

Agents on Committees		
# of Agents in Office _____		
# of Agents on Committees* _____		
Percentage of Agents on Committees _____	Points Value:	

*Note: if an agent is on two committees, please count that agent twice.

COMMITTEE PERCENTAGE TABLE	
Percentage of Agents on GPR Committees	Value
10% of Agents on GPR Committees	5 points
11% - 20% of Agents on GPR Committees	10 points
21% - 30% of Agents on GPR Committees	15 points
31% - 50% of Agents on GPR Committee	20 points
51% + of Agents on GPR Committees	25 points
GPR EVENTS/CONTRIBUTION PERCENTAGE TABLE	
Percentage of Agents at GPR Events	Value
10% of Agents on GPR Committees	2 points
11% - 20% of Agents on GPR Committees	6 points
21% - 30% of Agents on GPR Committees	10 points
31% - 50% of Agents on GPR Committee	14 points
51% + of Agents on GPR Committees	16 points
Points for Agents at GPR Events	

Agents at Awards Banquet		
# of Agents in Office _____		
# of Agents at event* _____		
Percentage of Agents at Awards Banquet _____	Points	Value:

Agents at Annual Meeting		
# of Agents in Office _____		
# of Agents at event _____		
Percentage of Agents at Annual Meeting _____	Points	Value:

Agents at Installation Breakfast		
# of Agents in Office _____		
# of Agents at event _____		
Percentage of Agents at Breakfast _____	Points	Value:

Agents at Affiliate Sponsored Social		
# of Agents in Office _____		
# of Agents at event _____		
Percentage of Agents Affiliate Sponsored Social _____	Points	Value:

Agents who made RPAC Contributions		
# of Agents in Office _____		
# of Agents who contributed _____		
Percentage of Agents who made RPAC Contributions _____	Points	Value:

Agents at PPC/Legislative Events		
# of Agents in Office _____		
# of Agents at event _____		
Percentage of Agents at PPC/Legislative Events _____	Points	Value:

Total Broker Activities Points _____

7. BROKERS Integrity/Ethics (15 point maximum)		Total
Submit testimonial(s) from clients, colleagues, or affiliate that could speak towards your integrity/ethics (attach to application)	5 points each	

Broker Applicants Total Points Calculation

Category:

- Professional Development
- Greater Piedmont REALTORS® Involvement
- Service/Civic Activity
- State & National Association Activity
- Societies, Institutes, Councils, Memberships & Designations
- Broker Activities
- Broker Integrity/Ethics

Points:

Total Category Points:
