



GREATER PIEDMONT MARKET STATISTICS

2Q19 vs 2Q18

	GPR REGION	CULPEPER COUNTY	FAUQUIER COUNTY	MADISON COUNTY	RAPPAHANNOCK COUNTY
SALES ACTIVITY	681 (vs 646) +5%	228 (vs 226) +1%	380 (vs 350) +9%	48 (vs 48) 0%	25 (vs 22) +14%
MEDIAN SALES PRICE	\$359k (vs \$350k) +3%	\$309k (vs \$299k) +3%	\$404k (vs \$389k) +4%	\$258k (vs \$227k) +14%	\$315k (vs \$400k) -21%
AVG DOM	69 (vs 53)	76 (vs 50)	57 (vs 32)	109 (vs 191)	126 (vs 129)
ACTIVE LISTINGS END OF QTR	921 +9%	291 +10%	473 +18%	74 -21%	83 -2%