



GREATER PIEDMONT MARKET STATISTICS

1Q19 vs 1Q18

	GPR REGION	CULPEPER COUNTY	FAUQUIER COUNTY	MADISON COUNTY	RAPPAHANNOCK COUNTY
SALES ACTIVITY	376 (vs 385) -2%	127 (vs 149) -15%	203 (vs 195) +4%	28 (vs 25) +12%	18 (vs 16) +13%
MEDIAN SALES PRICE	\$345k (vs \$325k) +6%	\$315k (vs \$297k) +6.7%	\$379k (vs \$378k) +0.3%	\$283k (vs \$199k) +42%	\$384k (vs \$302k) +27%
AVG DOM	90 (vs 79)	88 (vs 63)	80 (vs 78)	140 (vs 95)	149 (vs 198)
ACTIVE LISTINGS END OF QTR	1,181	409 +3%	591 +4%	96 -17%	85 -6%